



TulalipCares.org

## Tulalip Charitable Contributions Funds Distribution Report

**NAME OF AGENCY:** Chief Seattle Club

**ADDRESS:** 410 2nd Ave Ext., Seattle, WA 98104

**CONTACT:** (206) 292-6214; <http://www.chiefseattleclub.org>

**GENERAL GOALS:** Our mission is to create a welcoming place of support, acceptance and ceremony for Seattle's native population.

**SPECIFIC USE FOR THIS AWARD:**

This award was used to support operational expenses and programs offered by this charity.

For more information please see the attached report from the Chief Seattle Club.

**Funding:** Chief Seattle Club is grateful to the Tulalip Tribe’s ██████ grant to support the Club’s hygiene program. Your grant helped provide 5,737 showers and 1,917 laundry services in 2015, an 80 percent increase from 2014.

Excluding our prior capital campaign, in 2015 the Club had our most successful fundraising year in our 45-year history totaling \$775,000. We raised \$305,000 from hundreds of individual donors through major gifts, special events and direct mail. We received 21 grants from corporations and foundations, and 10 grants from tribes.

**Accomplishments:** Last year, the Club launched two employment programs that were adapted to the meet the needs of our members with mixed results:

We planned to offer quarterly Dishwasher Certification classes, but only offered the program twice due to lack of registrations. In 2014, the Club created a 4-week dishwasher certification program to provide kitchen training, customer service and obtain a food handler’s permit. In 2015, 12 members obtained their certification. The class is led by the Club’s Executive Chef (also a former member), and includes resume development, and how to dress and act in an interview. Participants are required to apply for jobs and 58 percent secured employment. All of the participants were unemployed, and most of them had not worked in many years. In Q1 2016, we offered an accelerated version of the training over one week, and 1:1 trainings as well. Four members participated in the accelerated trainings and 75 percent obtained employment. Depending on member interest, the Club will offer the certificate program on a semi-annual basis.

We also developed a partnership with Comcast and the National Urban Indian Family Coalition on a Native Workforce Development program. The 5-month job training included identifying and preparing for a job, navigating a corporate workplace, best practices for communication, and transitioning through change. Members also visited Comcast’s Call Center to explore potential employment opportunities, and members that attended the entire 5-month series received a free laptop computer. The training enrolled 15 members and had a 60 percent completion rate. Only 11 percent (one member) obtained employment after completing the training. Based on the effort expended and the achieved results, we have decided not to continue this program.

Outputs	Actual 2014	Actual 2015	Anticipated 2016	% change
Meals (number of meals) <sup>1</sup>	59,800	52,500	52,500	0%
Showers/laundry (number of showers/laundry) <sup>2</sup>	4,268	7,654	8,400	+10%
Housing assistance (number of households) <sup>3</sup>	107	293	293	0%
Mental health assistance (numbers of individuals) <sup>4</sup>	60	unknown	80	+33%
Legal assistance (number of households)	50	39	42	+7%
Public benefit applications (number of applications) <sup>5</sup>	496	472	425	-10%
Bus passes, birth certificates, tribal ID, State ID cards (number of individuals)	123	257	280	+9%

<sup>1</sup> Meals reported in prior years were estimated, and we now have a more accurate method of counting meals.

<sup>2</sup> In mid-2014, we purchased new washer/dryers and completed shower repairs, and increased numbers in 2015.

<sup>3</sup> In Q4 2014, we hired a Housing Case Manager and housing assistance increased in 2015.

<sup>4</sup> Our current mental health partner will not provide data for 2015 and we are transitioning to a new partner in 2016.

<sup>5</sup> Major changes to state and federal benefits decreased the number of applications.

**Future:** Major new projects in 2016 include:

**WEEKEND HOURS:** The Club is currently open five days a week, Monday through Friday. There has always been a demand to be open on weekends, but we have not had funding to be open 7 days a week. On Friday afternoons, we provide a heartier high-carb sack lunch to help sustain our members over the weekends. Mondays are particularly challenging at the Club as our members recover from a weekend of binging and neglecting their health. Our homeless members depend on the Club for their stability and don't have a safety net over the weekend for their bodily functions, meals, or medical services. Many members spiral downward over the weekend, self-medicate to stay warm, and physical health deteriorates, i.e. homeless diabetic members don't have a clean place to inject their insulin.

On August 13, 2016, we are expanding to be open on the weekends and serve members 7 days a week. Members will come to the Club and eat a hot breakfast and receive a sack lunch. They will take showers and have their laundry washed. A nurse will provide health care, and a Spiritual Healer will provide talking circles and 1:1s. Daily activities will include Tai Chi, Art Classes or Alcoholic Anonymous meetings.

**SOCIAL ENTERPRISE:** Many of our members are grappling with profound mental health and substance abuse issues, and traditional job training is not realistic for most of our population. Chief Seattle Club is partnering with Seattle's Pike Place Market to provide the first dedicated stall for Native-designed products. This social enterprise project will provide valuable job and small businesses opportunities training low-income Native American members on food preparation, assembly, packaging, customer service, and cashiering. The Club's Art Program will develop a signature line of products for sale at the Market as a tool for economic development, help create additional jobs, and income opportunities. We currently pay on consignment for artwork but with a standardized, high-quality, sellable product; we would pay an hourly compensation so members would receive a guaranteed income. A consulting artist would design Coast Salish-themed jewelry, we would manufacture items, and members would assemble and package jewelry. We would also sell jams, candles and salmon produced in the Club's commercial kitchen by members, with oversight by our Executive Chef.

Beginning in Q2 2017, the Club will operate a stall in the Market that operates 3-7 days a week based on seasonal demand. The Pike Place Market has 10 million visitors annually and the partnership represents unprecedented opportunities for the Club. The Pike Place PDA is helping the Club develop a business plan and sharing detailed information. For example, sales volume projections are based on historic Pike Place Market sales for each product category with a conservative annual projected sales growth over an initial 4-year period with stable and predictable projected sales goals after the year 4 baseline. This is consistent with historic vendor experience in the Pike Place Market where businesses must strike a balance between peak tourist seasons and development of loyal, local, repeat customers. Products have been selected to cover a broad range of price points from low-cost easily transportable items (jams and jewelry), mid-range items/delicacies (salmon) to higher cost items (custom wool blankets, individual artworks). The diversity of price point and products will provide multiple access points for customers and also matches the current broad range of shopper demographics in the Pike Place Market.

We have been invited to submit a proposal to the Northwest Area Foundation, and Sealaska Corporation is a major partner.

## 2015 Major Funding Sources

Source	Amount
Individuals & Religious Groups	\$315,836
United Way of King County	\$135,880
Employees Community Fund of Boeing	\$39,400
The Seattle Foundation	\$30,000
Medina Foundation	\$28,250
Anonymous Foundation	\$25,000
First Nations Development Institute	\$21,000
Puyallup Tribe	\$15,000
Comcast	\$12,500
Pike Place Market Foundation	\$12,500
Muckleshoot Tribe	\$10,000
Native Voices Rising	\$10,000
Sealaska	\$10,000
Snoqualmie Tribe Fund	\$10,000
Tulalip Tribes	
Lucky 7 Foundation	\$5,000
Nisqually Tribe	\$5,000
Potlatch Fund	\$5,000
Shakpoe Mdewakanton Sioux Community	\$5,000
Stillaguamish Tribe	\$5,000
Sisters of Providence	\$5,000
Swinomish Tribe	\$5,000
Union Bank	\$5,000
Walsh Construction	\$5,000
Wells Fargo	\$4,000
Edelman	\$3,000
Kawabe Memorial Fund	\$3,000
Commerce Bank	\$2,500
Pacifica Law Group	\$2,500
Vulcan Inc.	\$2,500
Eulalie Bloedel Schneider Foundation	\$2,500
Jeffris Wood Foundation	\$2,500
Suquamish Tribe Appendix X Fund	\$1,500
Peregrine Law	\$1,000
Shoalwater Bay Indian Tribe	\$751