

Tulalip Charitable Contributions Funds Distribution Report

NAME OF AGENCY: Chief Seattle Club

DATE OF AWARD: 2016 Q4

ADDRESS: 410 2nd Avenue Extension S, Seattle, WA 98104 CONTACT: (206)292-6214, https://www.chiefseattleclub.org

GENERAL GOALS: The Chief Seattle Club exists to provide sacred space to nurture,

affirm and renew the spirit of urban Native people.

SPECIFIC USE FOR THIS AWARD:

This award went to supporting programs and operational expenses. For more information please read the attached report from Chief Seattle Club.





Funding: Chief Seattle Club is grateful to the Tulalip Tribe's grant received in March 2017, which was used for general operating expenses. Your grant impacted 1,038 members. As of September 30, 2017, the club has served 1,038 members this year – a 14 percent increase from the same time period in 2016 (913).

In 2016, the Club raised over \$1 million – the first time we've exceeded the million-dollar mark since our capital campaign. We raised \$365,000 from hundreds of individual donors through major gifts, special events and direct mail. The Club secured 30 grants/sponsorships from corporations and foundations, 12 grants from tribes, and 2 government grants.

Accomplishments: Historically, the Club was open five days a week, Monday through Friday. On Friday afternoons, we provided a heartier high-carb sack lunch to help sustain our members over the weekends. Mondays were particularly challenging at the Club as our members recovered from a weekend of binging and neglecting their health. Our homeless members depend on the Club for their stability and didn't have a safety net over the weekend for their bodily functions, meals, or medical services. Many members spiraled downward over the weekend, self-medicate to stay warm, and physical health deteriorates, i.e. homeless diabetic members don't have a clean place to inject their insulin.

On August 13, 2016 we expanded to open on the weekends and serve members 7 days a week. Members come to the Club and eat a continental breakfast, hot meal, and receive a sack lunch. They take showers and have their laundry washed. A Traditional Healer provides talking circles and 1:1s and a nurse is available on Saturdays. Daily activities have included Tai Chi, Tlingit Language classes, board games, TV, and access to computers. The Club hired 5 new staff for the weekend expansion -- all people of color, 60 percent American Indian/Alaskan Native, and 80 percent members/former members.

In 2016, the Club provided housing assistance to 290 households, including \$52,690 in financial assistance for move-in, eviction prevention, emergency housing, and utility assistance. Specifically, we provided 51 households with \$24,630 in move-in assistance. We prevented homelessness for 31 households by providing \$11,692 in eviction prevention funds to ensure they remained in housing. We helped another 30 households that were facing eviction to develop payment plans and communicate with landlords. We provided 46 households with utility assistance, including \$2,701 to ensure their utilities weren't shut off. We provided 25 households with \$13,668 in emergency housing assistance to move people from streets to shelter through motel assistance. We provided 103 households with housing navigation.

Outputs	Actual	Actual	Anticipated	%
	2015	2016	2017	change
Meals (number of meals) ¹	52,500	56,208	78,913	40%
Showers/laundry (number of showers/laundry)	7,654	8,792	10,111	+15%
Housing assistance (number of households)	293	290	290	0%
Mental health assistance (numbers of individuals)	48	54	54	0%
Health treatments (number of health treatments)	985	805	925	15%
Legal assistance (number of households)	39	28	42	+50%
Bus passes, birth certificates, tribal ID, State ID cards (number of individuals) ²	257	227	600	+164%

¹ In 2017, meals will increase from weekend expansion and additional daily hot lunch.

² In 2017, King County awarded the Club \$25,020 in reduced fare bus tickets.

Challenges: The Club is seeing significant increased demand for services, primarily due to being open on the weekend. During the first 9 months of 2017, total member visits to the Club were 26,894 a 45 percent increase from the same time period in 2016 (18,517 visits).

In 2014, the Club hired our first clinical position, a Housing Case Manager. Since that time, the Club has increased our budget by 71 percent (from \$696,146 to \$1,187,516), but we have only hired one additional clinical position (an additional Case Manager hired in Q2 2017).

We recognize that Chief Seattle Club is in a unique position with the region's increased focus on homelessness and the disproportionality facing American Indians/Alaskan Natives. Over the next few years our budget may increase significantly due to government or foundation funding. In the future, these funding sources may discontinue and we have accepted we may have to scale back our efforts -- but feel positive we can help hundreds of our members improve their outcomes during this time.

Future: Major new projects in 2017-18 include:

Capital Expansion: The Club has plans to develop the property directly next door (Lazarus Center/Leroy Holms Building) and we have a signed purchase and sale agreement with Catholic Housing (aka Archdiocese Housing Authority). We have retained Beacon Development Group as our Development Consultant/Project Manager, and Weinstein A+U has completed conceptual design.

The mixed-use project includes space for Chief Seattle Club's expansion (6,100 square feet), 76 units of affordable housing, and a satellite clinic for Seattle Indian Health Board (3,700 square feet). The Club's expanded service space would target underserved homeless/low-income AI/ANs, primarily women and families with children. We don't adequately serve these populations in our current facility, and this project provides an unprecedented opportunity to create a dedicated safe space. The \$25.4 million project budget includes \$15 million in low-income housing tax credits, \$8.9 million capital campaign, \$1 million developer fee, and \$500,000 in financing.

Social Enterprise: The Club is partnering with Seattle's Pike Place Market on a dedicated stall for Native-designed products. We will provide valuable job training to members on assembly, packaging, customer service and cashiering. In October, the Club launched a stall in the Market that operates 3-7 days a week based on seasonal demand. A diverse product mix will be maintained that covers a broad range of price points and products representing traditional native goods, contemporary individual works of art and Club member-produced merchandise. The Pike Place Market has 10 million visitors annually and this partnership represents unprecedented opportunities for the Club. The University of Washington MBA students and Pike Place Market PDA have developed a business plan to ensure the project's financial feasibility. Northwest Area Foundation has awarded a \$250,000 grant over 3 years, and Sealaska is a valued partner.

Clinical Services: This year, we hired a second Case Manager through support from United Way. The Club has major pending proposals to the City of Seattle Human Services Homelessness RFP through a collaborative effort with Seattle Indian health Board and Mother Nation to create a new Native American Homelessness Continuum including co-located office space. The Club requested 7 new Case Managers/Outreach Workers (total collaboration is 15) and would profoundly improve homeless outcomes for our people.

2016 Major Funding Sources

Source	Amount